

Report on
Meeting of Export Development Committee
at Hans Crescent, 26th Oct., 1983

Market Report

Tends to be historical report - poor early prices not helped by late use of maincrop. Trade picked up in mid-July through into August - average in that month £157. Pressure on market in Sept. - steadier now in October.

Average price £106.35 (£122 if processors discounted)

King Edward	110-180
Desiree	110-150
Piper	105-160
Others	90-150
<u>Scotland</u>	
Tops	145-160
Ware Grade	120-140
Kerr's Pink	130-145

Supply Position

Yield indicated 29.70 tonnes per Hectare - this would produce 5.4 Million Tonnes - wastage ind. 8% - problems with scab and greening. Consumption running at similar level to last year.

Review of Export Markets

Good report by A. Sinclair

Algeria (30,757 Tonnes) marginally up on previous season - went on to comment on current situation re - 83/84 season.

Noted that Canadians had taken an order for approx. 20,000 Tonnes of Red Pontiac.

Morocco (10,119 Tonnes)

Substantial increase from previous season of 6452 Tonnes and only one rejection of 123 Tonnes on eelworm inspection.

Desiree remains main variety required.

Libya (1566 Tonnes)

Mainly up-to-date - likely to be similar quantity this year.

Egypt (16 Tonnes)

Scotland unwilling to compete with price from Northern Ireland for King Edward. They have asked for 10/12,000 Tonnes King Edward this year - unclear if any of this coming to Scotland.

Portugal (6236 Tonnes)

Mainly Desiree - seed received in good order. Also interested in P/Crown, P/Dell and Kennebec - advised him latter very difficult to grow.

Canary Islands (1389 Tonnes)

Exports down by 23% - due to cheaper King Edward and Kerr's Pink in Northern Ireland but tonnage of Spunta up.

Seed requirement 15,000 - varieties:-

King Edward, Kerr's Pink, Spunta, Kennebec, Desiree and Up-to-Date

Spain & Balearics (2953 Tonnes)

Up 30% - increase in Desiree, Kennebec, Spunta and Maris Bard.

Israel (1052 Tonnes)

Steady slightly declining tonnage - mainly Desiree - order received for this year.

Cyprus (677 Tonnes)

Spunta from Scotland - apart from a small problem of sprouting in some crops was quite successful. Drayton also imported.

Sri-Lanka (1200 Tonnes)

500 Tonnes taken by Scottish Exporter. 700 Tonnes came indirectly. For 83/84 we have been underbid by Dutch

Other tonnages less than 1000 tonnes to Finland, Sweden, Italy, Yugoslavia, France and Belgium

Concern expressed by those present at lack of varieties suitable for export - particularly in places like Cyprus which exports considerable quantities of ware to U.K. - seed mainly of Dutch and Irish origin

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Brian Jewitt gave report of various Overseas allocation of licences -
no comment

J. Bethil

Gave background of formation of ASPEL - problem of high prices this year -
importing countries wary of new set up

J.P. Deuchar.